



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
MATERIALS MANAGEMENT DEPARTMENT
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #14-0023 FOR ATHLETIC CLOTHING AND EQUIPMENT

Bids to provide 'Athletic Clothing and Equipment' were received from 12 vendors on May 13, 2014. The bids of Allen Sports Center, Aluminum Athletic Equipment Company, Ball and Shoe Sports Center, Hat World, Inc., dba Anaconda Sports, MFAC, LLC, Neff Motivations, Inc., OLC Team Sports, Pyramid School Products, Riddell, and Varsity Spirit Fashions were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the schools' internal account and operating budgets.

Requested by:

Schools

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 07/29/2014

Fiscal Impact:

Not to exceed
\$500,000.00

Funding:

Internal Accounts

Recommended Motion: That the bids of Allen Sports Center, Aluminum Athletic Equipment Company, Ball and Shoe Sports Center, Hat World, Inc., dba Anaconda Sports, MFAC, LLC, Neff Motivation, Inc., OLC Team Sports, Pyramid School Products, Riddell, and Varsity Spirit Fashions, to provide 'Athletic Clothing and Equipment' in an amount not to exceed \$500,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer		Allen Sports Center				Aluminum Athletic Equipment Company			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
1	AAE - Equipment					MSRP	4	18%*	
2	ADAMS - Equipment				N/A				N/A
3	ADIDAS - Clothing	MSRP		35%	25%				
4	ADIDAS - Equipment	MSRP		35%					
5	ALL STAR - Clothing				N/A				N/A
6	ALL STAR - Equipment				N/A				N/A
7	ASICS - Clothing	MSRP		35%	35%				
8	ATEC - Equipment				N/A				N/A
9	ATHLETIC SPECIALTIES - Equipment				N/A				N/A
10	BADEN SPORTS - Equipment								
11	BRUTE WRESTLING	MSRP		20%	20%				
12	CANNON - Clothing								
13	CANNON - Equipment								
14	CHAMPION - Clothing	MSRP		30%	30%				
15	CLIFF KEEN - Clothing	MSRP		30%	30%				
16	COBBLESTONES - Clothing	MSRP		35%	35%				
17	CRAMER - Clothing	MSRP		35%	N/A				N/A
18	CRAMER - Equipment	MSRP		10%					
19	DIAMOND SPORTS - Equipment				N/A				N/A
20	DON ALLESON - Clothing	MSRP		35%	30%				
21	DUDLEY SPORTS - Equipment				N/A				N/A
22	DYNAMIC - Clothing								
23	EASTON - Equipment				N/A				N/A
24	FIRST PLACE - Equipment								
25	GEAR 2000 - Equipment				N/A				N/A
26	GILL - Equipment	MSRP		10%	N/A				N/A

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Opened May 13, 2014 at 2:00 p.m.

Manufacturer		Ball and Shoe Sports Center				BSN Sports, Passon's Sports, & US Games			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
1	AAE - Equipment								
	REJECT CUSTOM								
2	ADAMS - Equipment				N/A				N/A
3	ADIDAS - Clothing								
4	ADIDAS - Equipment								
5	ALL STAR - Clothing	Dealer Superstar Column	4	+20%	N/A				N/A
6	ALL STAR - Equipment	Dealer Superstar Column	4	+20%	N/A				N/A
7	ASICS - Clothing	MSRP		10%	10%				
8	A TEC - Equipment				N/A				N/A
9	ATHLETIC SPECIALTIES - Equipment	Dealer	4	+15%	N/A				N/A
10	BADEN SPORTS - Equipment								
11	BRUTE WRESTLING					MSRP		21%	21%
12	CANNON - Clothing								
	REJECT								
13	CANNON - Equipment								
	REJECT								
14	CHAMPION - Clothing					MSRP		30%	30%
15	CLIFF KEEN - Clothing	Dealer	4	+25%	+20%	MSRP		21%	21%
16	COBBLESTONES - Clothing	MSRP Now Game Gear		31%	18%				
17	CRAMER - Clothing	Dealer		+30%	N/A				N/A
18	CRAMER - Equipment								
19	DIAMOND SPORTS - Equipment	Dealer	4	+25%	N/A				N/A
20	DON ALLESON - Clothing	MSRP		35%	35%	MSRP		36%	36%
21	DUDLEY SPORTS - Equipment	Dealer	4	+25%	N/A				N/A
22	DYNAMIC - Clothing	MSRP		15%	15%				
23	EASTON - Equipment	Dealer	4	+25%	N/A				N/A
24	FIRST PLACE - Equipment								
	REJECT CUSTOM								
25	GEAR 2000 - Equipment				N/A	MSRP		20%	N/A
26	GILL - Equipment				N/A				N/A

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Manufacturer		Hat World, Inc. dba Anaconda Sports				MFAC, LLC			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
1	AAE - Equipment								
	REJECT CUSTOM								
2	ADAMS - Equipment	MSRP		30%	N/A				N/A
3	ADIDAS - Clothing	MSRP		30%	30%				
4	ADIDAS - Equipment	MSRP		30%	30%				
5	ALL STAR - Clothing	MSRP		30%	N/A				N/A
6	ALL STAR - Equipment	MSRP		30%	N/A				N/A
7	ASICS - Clothing	MSRP		30%	30%				
8	A TEC - Equipment				N/A				N/A
9	ATHLETIC SPECIALTIES - Equipment	MSRP		30%	N/A				N/A
10	BADEN SPORTS - Equipment	MSRP		30%	30%				
11	BRUTE WRESTLING	MSRP		30%	30%				
12	CANNON - Clothing								
13	CANNON - Equipment								
	REJECT								
	REJECT								
14	CHAMPION - Clothing	MSRP		30%	30%				
15	CLIFF KEEN - Clothing	MSRP		30%	30%				
16	COBBLESTONES - Clothing	MSRP		30%	30%				
17	CRAMER - Clothing	MSRP		30%	N/A				N/A
18	CRAMER - Equipment	MSRP		30%	30%				
19	DIAMOND SPORTS - Equipment	MSRP		30%	N/A				N/A
20	DON ALLESON - Clothing	MSRP		30%	30%				
21	DUDLEY SPORTS - Equipment	MSRP		30%	30%				N/A
22	DYNAMIC - Clothing	MSRP		30%	30%				
23	EASTON - Equipment	MSRP		30%	N/A				N/A
24	FIRST PLACE - Equipment					MSRP		10%	
25	GEAR 2000 - Equipment	MSRP		30%	N/A				N/A
26	GILL - Equipment				N/A	MSRP		10%	N/A

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Manufacturer		Neff Motivation, Inc.				OLC Team Sports			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
1	AAE - Equipment								
2	ADAMS - Equipment				N/A	Dealer	4	+30%	N/A
3	ADIDAS - Clothing					MSRP		40%	40%
4	ADIDAS - Equipment					MSRP		40%	40%
5	ALL STAR - Clothing				N/A				N/A
6	ALL STAR - Equipment				N/A				N/A
7	ASICS - Clothing								
8	A TEC - Equipment				N/A				N/A
9	ATHLETIC SPECIALTIES - Equipment				N/A	Dealer	4	+30%	N/A
10	BADEN SPORTS - Equipment								
11	BRUTE WRESTLING								
12	CANNON - Clothing								
13	CANNON - Equipment								
14	CHAMPION - Clothing								
15	CLIFF KEEN - Clothing								
16	COBBLESTONES - Clothing					MSRP		23%	23%
17	CRAMER - Clothing				N/A				N/A
18	CRAMER - Equipment								
19	DIAMOND SPORTS - Equipment				N/A				N/A
20	DON ALLESON - Clothing					Dealer	4	+35%	+35%
21	DUDLEY SPORTS - Equipment				N/A	Dealer		+25%	N/A
22	DYNAMIC - Clothing								
23	EASTON - Equipment				N/A				N/A
24	FIRST PLACE - Equipment								
25	GEAR 2000 - Equipment				N/A				N/A
26	GILL - Equipment				N/A				N/A

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Manufacturer		Pyramid School Products				Riddell			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
1	AAE - Equipment								
	REJECT CUSTOM								
2	ADAMS - Equipment								N/A
3	ADIDAS - Clothing								
4	ADIDAS - Equipment								
5	ALL STAR - Clothing								N/A
6	ALL STAR - Equipment								N/A
7	ASICS - Clothing								
8	A TEC - Equipment								N/A
9	ATHLETIC SPECIALTIES - Equipment								N/A
10	BADEN SPORTS - Equipment	MSRP		20%	20%				
11	BRUTE WRESTLING	MSRP		15%	15%				
12	CANNON - Clothing								
13	CANNON - Equipment								
14	CHAMPION - Clothing								
15	CLIFF KEEN - Clothing	MSRP		10%	10%				
16	COBBLESTONES - Clothing								
17	CRAMER - Clothing								N/A
18	CRAMER - Equipment								
19	DIAMOND SPORTS - Equipment								N/A
20	DON ALLESON - Clothing								
21	DUDLEY SPORTS - Equipment								N/A
22	DYNAMIC - Clothing								
23	EASTON - Equipment								N/A
24	FIRST PLACE - Equipment								
	REJECT CUSTOM								
25	GEAR 2000 - Equipment								N/A
26	GILL - Equipment								N/A

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Manufacturer		Soccer Line Sporting Goods				Varsity Spirit Fashion			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
1	AAE - Equipment								
	REJECT CUSTOM								
2	ADAMS - Equipment	MSRP		25%	N/A				N/A
3	ADIDAS - Clothing								
4	ADIDAS - Equipment								
5	ALL STAR - Clothing	MSRP		25%	N/A				N/A
6	ALL STAR - Equipment	MSRP		25%	N/A				N/A
7	ASICS - Clothing								
8	A TEC - Equipment	MSRP		20%	N/A				N/A
9	ATHLETIC SPECIALTIES - Equipment	MSRP		20%	N/A				N/A
10	BADEN SPORTS - Equipment	MSRP		25%					
11	BRUTE WRESTLING	MSRP		25%					
12	CANNON - Clothing								
	REJECT								
13	CANNON - Equipment								
	REJECT								
14	CHAMPION - Clothing								
15	CLIFF KEEN - Clothing								
16	COBBLESTONES - Clothing	MSRP		25%					
17	CRAMER - Clothing				N/A				N/A
18	CRAMER - Equipment								
19	DIAMOND SPORTS - Equipment	MSRP		20%	N/A				N/A
20	DON ALLESON - Clothing	MSRP		25%					
21	DUDLEY SPORTS - Equipment				N/A				N/A
22	DYNAMIC - Clothing	MSRP		25%					
23	EASTON - Equipment	MSRP		25%	N/A				N/A
24	FIRST PLACE - Equipment								
	REJECT CUSTOM								
25	GEAR 2000 - Equipment				N/A				N/A
26	GILL - Equipment				N/A				N/A

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		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
27	GILMAN - Equipment				N/A				N/A
28	GORILLA GRIP - Equipment				N/A				N/A
29	HOLLOWAY - Clothing	MSRP		30%					
30	JUGS - Equipment				N/A				N/A
31	KWIK GOAL - Equipment				N/A				N/A
32	MACGREGOR - Equipment				N/A				N/A
33	MAJESTIC ATHLETIC - Clothing	MSRP		25%					
34	MATMAN WRESTLING	MSRP		25%	25%				
35	MIKASA - Equipment				N/A				N/A
36	NEW ERA - Clothing				N/A				N/A
37	NIKE - Clothing								
38	PORT-A-PIT - Equipment				N/A				N/A
39	PRO DOWN - Equipment				N/A				N/A
40	PRO-LINE - Hats								
41	RAWLINGS - Clothing	MSRP		25%	25%				
42	RAWLINGS - Equipment	MSRP		25%	N/A				N/A
43	RICHARDSON - Clothing								
44	RIDDELL - Clothing								
45	RIDDELL - Equipment								
46	RIDDELL - Helmets								
47	ROGERS ATHLETIC - Equipment								
48	ROXY - Hats								
49	RUSSELL - Clothing	MSRP		20%	20% NON RTS				
50	RUSSELL - Equipment	MSRP		20%					
51	SCHUTT - Clothing								
52	SCHUTT - Equipment	MSRP		30%					
53	SCHUTT - Helmets	MSRP		30%					
54	SOFFE - Clothing								
55	SPAULDING - Equipment	MSRP		20%					
56	SPEEDLINE - Clothing	MSRP		30%					
57	STAR ZONE - Clothing								
58	TACHIKARA - Equipment				N/A				N/A
59	TONIX - Clothing	MSRP		20%					

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Manufacturer			Ball and Shoe Sports Center				BSN Sports, Passon's Sports, & US Games			
			MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
					Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
27	GILMAN - Equipment	REJECT			N/A				N/A	
28	GORILLA GRIP - Equipment	REJECT			N/A				N/A	
29	HOLLOWAY - Clothing		MSRP	33%	33%	MSRP		25%	15%	
30	JUGS - Equipment				N/A				N/A	
31	KWIK GOAL - Equipment				N/A				N/A	
32	MACGREGOR - Equipment	REJECT			N/A	MSRP		12%	N/A	
33	MAJESTIC ATHLETIC - Clothing		MSRP	10%	10%	MSRP		20%	10%	
34	MATMAN WRESTLING					MSRP			10%	
35	MIKASA - Equipment				N/A				N/A	
36	NEW ERA - Clothing				N/A	MSRP			N/A	
37	NIKE - Clothing					MSRP		35%	25%	
38	PORT-A-PIT - Equipment	REJECT			N/A	MSRP		10%	N/A	
39	PRO DOWN - Equipment	REJECT			N/A	MSRP		10%	N/A	
40	PRO-LINE - Hats	REJECT								
41	RAWLINGS - Clothing		MSRP	10%	10%	MSRP		35%	25%	
42	RAWLINGS - Equipment		MSRP	15%	N/A	MSRP		35%	N/A	
43	RICHARDSON - Clothing		MSRP	26%	26%	MSRP		30%	30%	
44	RIDDELL - Clothing									
45	RIDDELL - Equipment									
46	RIDDELL - Helmets									
47	ROGERS ATHLETIC - Equipment	REJECT								
48	ROXY - Hats	REJECT								
49	RUSSELL - Clothing		Dealer	4	+28%	+28%				
50	RUSSELL - Equipment		Dealer	4	+28%	+28%				
51	SCHUTT - Clothing		Dealer	4	+25%	+10%				
52	SCHUTT - Equipment		Dealer	4	+25%	+25%				
53	SCHUTT - Helmets		Dealer	4	+10%	+10%				
54	SOFFE - Clothing		MSRP		31%	31%				
55	SPAULDING - Equipment		MSRP		15%		MSRP	10%	20%	
56	SPEEDLINE - Clothing									
57	STAR ZONE - Clothing	REJECT								
58	TACHIKARA - Equipment				N/A				N/A	
59	TONIX - Clothing		MSRP		25%	25%				

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			MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
					Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
27	GILMAN - Equipment								N/A	
28	GORILLA GRIP - Equipment								N/A	
29	HOLLOWAY - Clothing	MSRP		30%	30%					
30	JUGS - Equipment	MSRP		30%	N/A				N/A	
31	KWIK GOAL - Equipment	MSRP		30%	N/A				N/A	
32	MACGREGOR - Equipment				N/A				N/A	
33	MAJESTIC ATHLETIC - Clothing	MSRP		30%	30%					
34	MATMAN WRESTLING	MSRP		30%	30%					
35	MIKASA - Equipment	MSRP		30%	N/A				N/A	
36	NEW ERA - Clothing	MSRP		30%	N/A				N/A	
37	NIKE - Clothing	MSRP		30%	30%					
38	PORT-A-PIT - Equipment				N/A				N/A	
39	PRO DOWN - Equipment				N/A				N/A	
40	PRO-LINE - Hats									
41	RAWLINGS - Clothing	MSRP		30%	30%					
42	RAWLINGS - Equipment	MSRP		30%	N/A				N/A	
43	RICHARDSON - Clothing	MSRP		30%	30%					
44	RIDDELL - Clothing									
45	RIDDELL - Equipment									
46	RIDDELL - Helmets									
47	ROGERS ATHLETIC - Equipment									
48	ROXY - Hats									
49	RUSSELL - Clothing	MSRP		30%						
50	RUSSELL - Equipment	MSRP		30%	30%					
51	SCHUTT - Clothing	MSRP		30%	30%					
52	SCHUTT - Equipment	MSRP		30%	30%					
53	SCHUTT - Helmets	MSRP		30%	30%					
54	SOFFE - Clothing	MSRP		30%	30%					
55	SPAULDING - Equipment	MSRP		30%	30%					
56	SPEEDLINE - Clothing	MSRP			30%					
57	STAR ZONE - Clothing									
58	TACHIKARA - Equipment	MSRP		30%	N/A				N/A	
59	TONIX - Clothing	MSRP		30%	30%					

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Manufacturer			Neff Motivation, Inc.				OLC Team Sports			
			MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
					Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
27	GILMAN - Equipment				N/A				N/A	
28	GORILLA GRIP - Equipment				N/A				N/A	
29	HOLLOWAY - Clothing					MSRP		20%	20%	
30	JUGS - Equipment				N/A				N/A	
31	KWIK GOAL - Equipment				N/A				N/A	
32	MACGREGOR - Equipment				N/A				N/A	
33	MAJESTIC ATHLETIC - Clothing									
34	MATMAN WRESTLING									
35	MIKASA - Equipment				N/A				N/A	
36	NEW ERA - Clothing				N/A				N/A	
37	NIKE - Clothing									
38	PORT-A-PIT - Equipment				N/A				N/A	
39	PRO DOWN - Equipment				N/A				N/A	
40	PRO-LINE - Hats									
41	RAWLINGS - Clothing					MSRP		40%	40%	
42	RAWLINGS - Equipment				N/A	Dealer	4	+30%	N/A	
43	RICHARDSON - Clothing					Dealer	4	+35%	+35%	
44	RIDDELL - Clothing									
45	RIDDELL - Equipment									
46	RIDDELL - Helmets									
47	ROGERS ATHLETIC - Equipment									
48	ROXY - Hats									
49	RUSSELL - Clothing					MSRP		40%	40%	
50	RUSSELL - Equipment					MSRP		40%	40%	
51	SCHUTT - Clothing					Dealer	4	+35%		
52	SCHUTT - Equipment					Dealer	4	+28%		
53	SCHUTT - Helmets					Dealer	4	+28%		
54	SOFFE - Clothing									
55	SPAULDING - Equipment									
56	SPEEDLINE - Clothing									
57	STAR ZONE - Clothing									
58	TACHIKARA - Equipment				N/A				N/A	
59	TONIX - Clothing					MSRP		20%	20%	

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Manufacturer			Pyramid School Products				Riddell			
			MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
					Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
27	GILMAN - Equipment	REJECT								
28	GORILLA GRIP - Equipment	REJECT								
29	HOLLOWAY - Clothing									
30	JUGS - Equipment		MSRP	10%	N/A				N/A	
31	KWIK GOAL - Equipment		MSRP	10%	N/A				N/A	
32	MACGREGOR - Equipment	REJECT			N/A				N/A	
33	MAJESTIC ATHLETIC - Clothing									
34	MATMAN WRESTLING		MSRP	10%	10%					
35	MIKASA - Equipment		MSRP	15%	N/A				N/A	
36	NEW ERA - Clothing				N/A				N/A	
37	NIKE - Clothing									
38	PORT-A-PIT - Equipment	REJECT			N/A				N/A	
39	PRO DOWN - Equipment	REJECT			N/A				N/A	
40	PRO-LINE - Hats	REJECT								
41	RAWLINGS - Clothing		MSRP	10%	10%					
42	RAWLINGS - Equipment		MSRP	10%	N/A				N/A	
43	RICHARDSON - Clothing									
44	RIDDELL - Clothing					MSRP	2	*20%	20%	
45	RIDDELL - Equipment					MSRP	2	*20%		
46	RIDDELL - Helmets					MSRP		0%	0%	
47	ROGERS ATHLETIC - Equipment	REJECT								
48	ROXY - Hats	REJECT								
49	RUSSELL - Clothing									
50	RUSSELL - Equipment									
51	SCHUTT - Clothing									
52	SCHUTT - Equipment									
53	SCHUTT - Helmets									
54	SOFFE - Clothing									
55	SPAULDING - Equipment									
56	SPEEDLINE - Clothing									
57	STAR ZONE - Clothing	REJECT								
58	TACHIKARA - Equipment		MSRP	10%	N/A				N/A	
59	TONIX - Clothing									

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer			Soccer Line Sporting Goods				Varsity Spirit Fashion			
			MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
					Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
27	GILMAN - Equipment				N/A				N/A	
28	GORILLA GRIP - Equipment				N/A				N/A	
29	HOLLOWAY - Clothing	MSRP		25%						
30	JUGS - Equipment	MSRP		10%	N/A				N/A	
31	KWIK GOAL - Equipment	MSRP		20%	N/A				N/A	
32	MACGREGOR - Equipment				N/A				N/A	
33	MAJESTIC ATHLETIC - Clothing									
34	MATMAN WRESTLING									
35	MIKASA - Equipment				N/A				N/A	
36	NEW ERA - Clothing				N/A				N/A	
37	NIKE - Clothing									
38	PORT-A-PIT - Equipment				N/A				N/A	
39	PRO DOWN - Equipment				N/A				N/A	
40	PRO-LINE - Hats									
41	RAWLINGS - Clothing	MSRP		25%						
42	RAWLINGS - Equipment	MSRP		25%	N/A				N/A	
43	RICHARDSON - Clothing									
44	RIDDELL - Clothing									
45	RIDDELL - Equipment									
46	RIDDELL - Helmets									
47	ROGERS ATHLETIC - Equipment									
48	ROXY - Hats									
49	RUSSELL - Clothing	MSRP		25%						
50	RUSSELL - Equipment									
51	SCHUTT - Clothing									
52	SCHUTT - Equipment									
53	SCHUTT - Helmets									
54	SOFFE - Clothing	MSRP		25%						
55	SPAULDING - Equipment									
56	SPEEDLINE - Clothing									
57	STAR ZONE - Clothing									
58	TACHIKARA - Equipment	MSRP		25%	N/A				N/A	
59	TONIX - Clothing	MSRP		25%						

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer		Allen Sports Center				Aluminum Athletic Equipment Company			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
60	UCS - Equipment								
61	UHL SPORT - Equipment							N/A	N/A
62	UMBRO - Clothing								
63	UMBRO - Equipment								
64	UNDER ARMOUR - Clothing								
65	UNIVERSAL - Clothing								
66	VARSITY SPIRIT - Clothing								
67	VS ATHLETICS - Clothing								
68	VS ATHLETICS - Equipment							N/A	N/A
69	WASTON - Equipment							N/A	N/A
70	WILSON - Clothing	MSRP		30%	30%				N/A
71	WILSON - Equipment	MSRP		25%	25%				N/A
72	WORTH - Clothing	MSRP		20%	20%				
73	WORTH - Equipment	MSRP		25%					
74	Additional Mfr:	Brand				Brand			
75	Additional Mfr:	Brand				Brand			
76	Additional Mfr:	Brand				Brand			
Clothing sizes considered standard:		S M L XL							
Clothing sizes considered non-standard:		2XL-5XL							
Addl cost per manufacturer for non-standard sizes:		+ 10%							

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer		Ball and Shoe Sports Center				BSN Sports, Passon's Sports, & US Games			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
60	UCS - Equipment								
61	UHL SPORT - Equipment				N/A				N/A
62	UMBRO - Clothing								
63	UMBRO - Equipment								
64	UNDER ARMOUR - Clothing					MSRP		35%	30%
65	UNIVERSAL - Clothing								
66	VARSITY SPIRIT - Clothing								
67	VS ATHLETICS - Clothing								
68	VS ATHLETICS - Equipment				N/A				N/A
69	WASTON - Equipment				N/A				N/A
70	WILSON - Clothing	MSRP		30%	15%	MSRP		30%	N/A
71	WILSON - Equipment	MSRP		30%	N/A	MSRP		25%	N/A
72	WORTH - Clothing	MSRP		25%					
73	WORTH - Equipment	MSRP		20%	10%				
74	Additional Mfr:	Brand	Game Gear			Brand			
		MSRP		31%	18%				
75	Additional Mfr:	Brand				Brand	BSN Sports		
						MSRP		10%*	10%*
76	Additional Mfr:	Brand				Brand	US Games		
						MSRP		10%*	10%*
Clothing sizes considered standard:		S M L XL				S M L XL XXL			
Clothing sizes considered non-standard:		2XL-5XL				3XL-5XL			
Addl cost per manufacturer for non-standard sizes:		\$1.75 - \$3.25				+5% per increment			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer		Hat World, Inc. dba Anaconda Sports				MFAC, LLC			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
60	UCS - Equipment					MSRP		10%	
61	UHL SPORT - Equipment				N/A				N/A
62	UMBRO - Clothing								
63	UMBRO - Equipment								
64	UNDER ARMOUR - Clothing								
65	UNIVERSAL - Clothing	MSRP		30%	30%				
66	VARSITY SPIRIT - Clothing								
67	VS ATHLETICS - Clothing								
68	VS ATHLETICS - Equipment				N/A				N/A
69	WASTON - Equipment				N/A				N/A
70	WILSON - Clothing	MSRP		30%	N/A				N/A
71	WILSON - Equipment	MSRP		30%	N/A				N/A
72	WORTH - Clothing	MSRP		30%	30%				
73	WORTH - Equipment	MSRP		30%	30%				
74	Additional Mfr:	Brand	Fisher Athletic			Brand	M-F Athletic		
		MSRP		30%	30%	MSRP		10%	
75	Additional Mfr:	Brand	Garb Athletic			Brand			
		MSRP		30%	30%				
76	Additional Mfr:	Brand	Ripon Athletic			Brand			
		MSRP		30%	30%				
Clothing sizes considered standard:		S M L XL XXL							
Clothing sizes considered non-standard:		3XL-5XL							
Addl cost per manufacturer for non-standard sizes:		+10% for 3XL +20% for 4XL & 5XL							

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer		Neff Motivation, Inc.				OLC Team Sports			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
60	UCS - Equipment								
61	UHL SPORT - Equipment				N/A				N/A
62	UMBRO - Clothing								
63	UMBRO - Equipment								
64	UNDER ARMOUR - Clothing								
65	UNIVERSAL - Clothing								
66	VARSITY SPIRIT - Clothing								
67	VS ATHLETICS - Clothing								
68	VS ATHLETICS - Equipment				N/A				N/A
69	WASTON - Equipment				N/A				N/A
70	WILSON - Clothing				N/A	MSRP	40%		N/A
71	WILSON - Equipment				N/A	Dealer	4	+25%	N/A
72	WORTH - Clothing								
73	WORTH - Equipment								
74	Additional Mfr:	Brand	Neff Company			Brand	Ripon Athletic		
		MSRP		5%	5%	Dealer	4	+35%	+35%
75	Additional Mfr:	Brand				Brand	Badger Sports Wear		
						MSRP		40%	40%
76	Additional Mfr:	Brand				Brand	A-4 Sportswear		
						Dealer	4	+35%	+35%
Clothing sizes considered standard:		S M L XL XXL XXXL				S M L XL XXL			
Clothing sizes considered non-standard:		4XL-5XL				3XL-5XL			
Addl cost per manufacturer for non-standard sizes:		\$4.00 upcharge				+10%			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer		Pyramid School Products				Riddell			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
60	UCS - Equipment								
61	UHL SPORT - Equipment							N/A	N/A
62	UMBRO - Clothing								
63	UMBRO - Equipment								
64	UNDER ARMOUR - Clothing								
65	UNIVERSAL - Clothing								
66	VARSITY SPIRIT - Clothing								
67	VS ATHLETICS - Clothing								
68	VS ATHLETICS - Equipment							N/A	N/A
69	WASTON - Equipment							N/A	N/A
70	WILSON - Clothing	MSRP		10%				N/A	N/A
71	WILSON - Equipment	MSRP		10%				N/A	N/A
72	WORTH - Clothing	MSRP		10%				10%	
73	WORTH - Equipment	MSRP		10%				10%	
74	Additional Mfr:	Brand				Brand			
75	Additional Mfr:	Brand				Brand			
76	Additional Mfr:	Brand				Brand			
Clothing sizes considered standard:		S M L XL				S M L XL XXL			
Clothing sizes considered non-standard:		2XL-5XL				3XL-5XL			
Addl cost per manufacturer for non-standard sizes:		+20%				+5%			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer		Soccer Line Sporting Goods				Varsity Spirit Fashion			
		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
				Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
60	UCS - Equipment								
61	UHL SPORT - Equipment				N/A				N/A
62	UMBRO - Clothing								
63	UMBRO - Equipment								
64	UNDER ARMOUR - Clothing	MSRP		25%					
65	UNIVERSAL - Clothing								
66	VARSITY SPIRIT - Clothing					MSRP	4	10% & free shipping	10% & free shipping
67	VS ATHLETICS - Clothing								
68	VS ATHLETICS - Equipment				N/A				N/A
69	WASTON - Equipment				N/A				N/A
70	WILSON - Clothing	MSRP		25%	N/A				N/A
71	WILSON - Equipment	MSRP		25%	N/A				N/A
72	WORTH - Clothing	MSRP		25%					
73	WORTH - Equipment	MSRP		25%					
74	Additional Mfr:	Brand				Brand			
75	Additional Mfr:	Brand				Brand			
76	Additional Mfr:	Brand				Brand			
Clothing sizes considered standard:		S M L XL				S M L XL XXL			
Clothing sizes considered non-standard:						2XL-5XL			
Addl cost per manufacturer for non-standard sizes:		2XL = +2.00, 3XL = +2.00, 4XL = +4.00, 5XL = +4.00				No additional cost for XXL, if available, but NO 3XL, 4XL or 5XL available for most items, if available, will be noted in our catalog. Cost varies depending on what is ordered.			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Allen Sports Center				Aluminum Athletic Equipment Company			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
VENDOR SERVICE REPRESENTATIVE								
The bidder must submit with their bid proposal, the name, address, and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.								
Contact during regular hours:								
Name:	Adam Young				Dan McCann, Estimator			
Address:	6585 Seminole Blvd Seminole, FL 33772				1000 Enterprise Drive Royersford, PA 19468			
Phone Number:	800-336-3041				800-253-5471			
Emergency contact for after hours, weekends, holidays:								
Name:	Adam Young				Tom Syron, Vice President/Sales			
Address:					Devon, PA 19333			
Phone Number:	727-480-9425				610-209-3947			
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer for any line item bid as submitted.								
Company Name:	Allen Sports Center				Aluminum Athletic Equipment Company			
Signature:	Don Bates				Tom Syron, Vice President/Sales			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Ball and Shoe Sports Center				BSN Sports, Passon's Sports, & US Games			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
VENDOR SERVICE REPRESENTATIVE								
The bidder must submit with their bid proposal, the name, address, and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.								
Contact during regular hours:								
Name:	Jeff Howard				Ryan McCracken			
Address:	717 Cattlemen Road Sarasota, FL 34232				PO Box 49 Jenkintown, PA 19046			
Phone Number:	941-371-7801				800-445-9446			
Emergency contact for after hours, weekends, holidays:								
Name:	Jeff Howard							
Address:	717 Cattlemen Road Sarasota, FL 34232							
Phone Number:	941-232-5331 Cell							
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer for any line item bid as submitted.								
Company Name:	The Ball and Shoe Sports Center Jeff Howard				BSN Sports, Passon's Sports, & US Games Ryan McCracken, Bid Associate			
Signature:								

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Hat World, Inc. dba Anaconda Sports				MFAC, LLC			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
VENDOR SERVICE REPRESENTATIVE								
The bidder must submit with their bid proposal, the name, address, and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.								
Contact during regular hours:								
Name:	Gary Valerio				Jeffery M. McBride			
Address:	900 9th Avenue East, #27 Palmetto, FL 34221				11 Amflex Drive Cranston, RI 02921			
Phone Number:	941-284-1179 / 941-705-3789				800-556-7464			
Emergency contact for after hours, weekends, holidays:								
Name:	same				Holly Thompson			
Address:					11 Amflex Drive Cranston, RI 02921			
Phone Number:					800-667-9363			
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer for any line item bid as submitted.								
Company Name:	Hat World, Inc. dba Anaconda/Lids Team Sports				MFAC, LLC			
Signature:	Gary Valerio				Jeffrey M. McBride			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Neff Motivation, Inc.				OLC Team Sports			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
VENDOR SERVICE REPRESENTATIVE								
The bidder must submit with their bid proposal, the name, address, and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.								
Contact during regular hours:					9-5 pm			
Name:	Chase Hartman				Dave Benson			
Address:	8801 Hunters Lake Drive, Apt 427 Tampa, FL 33647				4717 NE 12th Avenue Oakland Park, FL 33334			
Phone Number:	813-244-5393				954-604-8809			
Emergency contact for after hours, weekends, holidays:								
Name:	same as above				Dave Benson			
Address:					4717 NE 12th Avenue Oakland Park, FL 33334			
Phone Number:					954-604-8809			
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer for any line item bid as submitted.								
Company Name:	Neff Motivation, Inc.				OLC Team Sports			
Signature:	Betsy Hesson, Bid Coordinator				Dave C. Benson			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Pyramid School Products				Riddell			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
VENDOR SERVICE REPRESENTATIVE								
The bidder must submit with their bid proposal, the name, address, and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.								
Contact during regular hours:								
Name:	Kenny Miller				Mark Swanson			
Address:	6510 North 54th Street Tampa, FL 33610-1908				Naples, FL			
Phone Number:	813-621-6446 ext 225/800-792-2844				239-784-1699			
Emergency contact for after hours, weekends, holidays:								
Name:					same			
Address:								
Phone Number:								
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer for any line item bid as submitted.								
Company Name:	Pyramid School Products				Riddell			
Signature:	Kenneth D. Miller				Paul J. Fabanich			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Soccer Line Sporting Goods				Varsity Spirit Fashion			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
VENDOR SERVICE REPRESENTATIVE	Mike Strharsky / Gary Nutter							
The bidder must submit with their bid proposal, the name, address, and phone number of the person(s) to be contacted for the placement of an order and the coordination of service. A contact for both regular work hours and after hours, weekends, and holidays must be identified.								
Contact during regular hours:					9 am to 5 pm (C.S.T.)			
Name:	Soccer Line Sporting Goods / SL Printwear				Cathy Ray, Bid Coordinator			
Address:	2876 Ringling Blvd Sarasota, FL 34237				6745 Lenox Center Court, Suite 300 Attn: Bid Dept. Memphis, TN 38115			
Phone Number:					800-533-8022 ext. 5827			
Emergency contact for after hours, weekends, holidays:								
Name:					Kathy Sumner, Local Sales Rep			
Address:					c/o 6745 Lenox Center Court, Suite 300 Attn: Bid Dept. Memphis, TN 38115			
Phone Number:					239-440-8890			
I certify that, upon request, I can provide a letter from the manufacturer attesting to being an authorized dealer for any line item bid as submitted.								
Company Name:	Soccer Line Sporting Goods Gary Nutter				Varsity Spirit Fashion Cathy Ray			
Signature:								

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Allen Sports Center				Aluminum Athletic Equipment Company			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
Notes	Delivery 1 - 4 weeks depending on product				Please use AAE bid reference number 140637 when ordering! 30 days from receipt of purchase order *Item 1: Exclusions: PV/HJ Crossbar, Vaulting Poles.			
Contact	Don Bates				Tom Syron			
Address	6585 Seminole Blvd				1000 Enterprise Drive			
	Seminole, FL 33772				Royersford, PA 19468-1298			
Phone	800-336-3041				800-523-5471			
Fax	727-392-8574				610-825-2378			
Federal ID#	591773377				232270684			
Email	dbates@allensports.com				tom.syron@myaaeworld.com			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

	Ball and Shoe Sports Center				BSN Sports, Passon's Sports, & US Games			
Manufacturer	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
Notes	14 days * See attached letter.				14 days Purchase orders must state: "% off bid and your bid number: 3072397-2014. Percentage off bid prices will not be honored if these references are omitted.			
Contact	Jeff Howard				Ryan McCracken			
Address	717 Cattleman Road				PO Box 49			
	Sarasota, FL 34232				Jenkintown, PA 19046			
Phone	941-371-7801				800-445-9446			
Fax	941-462-4355				800-523-5112			
Federal ID#	271251816				222795073			
Email	info@extrainnings-sarasota.com				passonsbid@bsnsports.com			

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Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Hat World, Inc. dba Anaconda Sports				MFAC, LLC			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
Notes					5-6 calendar days *10% Catalog Discount DOES NOT INCLUDE: Sales/promotions, pits, poles, x-bars, hurdles, equipment carts, cages, standards, steeplechase barriers, clocks, timing systems, starters pistols, rubber mats, benches, bleachers, field marking paint, curbing, cardio equipment, goals, computer software, weight equipment, in-ground equipment, turf armor & items shipped by common carrier.			
Contact	Gregg Schnell				Jeffrey M. McBride			
Address	85 Katrine Lane				11 Amflex Drive			
	Lake Katrine, NY 12449				Cranston, RI 02921			
Phone	845-336-4024				800-556-7464			
Fax	845-336-5381				800-682-6950			
Federal ID#	460437884				262148521			
Email	dean.wolfe@lids.com				mfathletic@mfathletic.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Neff Motivation, Inc.				OLC Team Sports			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
Notes	15 - 20 days				15 days			
Contact	Betsy Hesson				David Benson			
Address	645 Pine Street / PO Box 218				4717 North East 12th Avenue			
	Greenville, OH 45331				Oakland Park, FL 33334			
Phone	800-232-6333				954-938-3440			
Fax	800-544-9030				954-938-3439			
Federal ID#	344377440				203847843			
Email	bhesson@neffco.com				dave@olcsolutions.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Pyramid School Products				Riddell			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
Notes	<p align="center">21 - 30 days</p> <p>* Our bid reference number for this project is #14-0023SARASOTA. This number must be referenced on all orders placed against this bid.</p>				<p align="center">30 days</p> <p>*Item # 44 & 45: Catalog percentage discount does not apply to football helmets, custom shoulder pads and all outside vendor products. Contact your local sales rep for pricing on these items.</p>			
Contact	Kenneth D. Miller				Paul J. Fabanich			
Address	6510 North 54th Street				669 Sugar Lane			
	Tampa, FL 33610-1908				Elyria, OH 44035			
Phone	813-621-6446 ext. 225				440-366-8225			
Fax	813-621-7688				440-366-0041			
Federal ID#	590932660				341688715			
Email	bids@pyramidsp.com				pjfabanich@riddellsales.com			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Athletic Clothing and Equipment - Bid #14-0023

Opened May 13, 2014 at 2:00 p.m.

Manufacturer	Soccer Line Sporting Goods				Varsity Spirit Fashion			
	MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price		MSRP or Dealer	Dealer Price List (1-4)	% Discount from MSRP or Dealer Price	
			Stock Merchandise	Customized Merchandise			Stock Merchandise	Customized Merchandise
Notes	15/30 days				30-75* days * Delivery depends on when orders are received/processed & availability*			
Contact	Gary Nutter				Cathy Ray			
Address	2876 Ringling Blvd				Attn: Bid Department 6745 Lenox Center Court, Suite 300			
	Sarasota, FL 34237				Memphis, TN 38115			
Phone	941-365-6572				800-533-8022 ext. 5827			
Fax	941-366-6089							
Federal ID#	271982810				411459853			
Email	soccerline@aol.com				oebids@varsity.com			
	Recorded by: Nikki Brock				Witnessed by: JoAnn Joyce			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

JUSTIFICATION FOR AWARD TO OTHER THAN APPARENT LOW BIDDER

ITEM	MANUFACTURER	VENDOR	REASON FOR NOT AWARDING
1	AAE - Equipment		Reject custom category. No bids received.
2	ADAMS - Equipment	Hat World, Inc. dba Anaconda Sports	Unable to verify MSRP from Hat World, Inc. Awarded stock category to OLC Team Sports per Bidder's Preference.
5	ALL STAR - Clothing	Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Ball and Shoe Sports Center for stock category.
6	ALL STAR - Equipment	Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Ball and Shoe Sports Center for stock category.
8	ATEC - Equipment	Soccer Line Sporting Goods	Awarded stock category to Pyramid School Products. Vendor was non-responsive to submitting a signed Bidder's Preference Form, per bid specifications.
9	ATHLETIC SPECIALTIES - Equipment	Ball and Shoe Sports Center	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Hat World, Inc. dba Anaconda Sports for stock category.
12	CANNON - Clothing		Reject item. No bids received.
13	CANNON - Equipment		Reject item. No bids received.
14	CHAMPION - Clothing	BSN Sports, Passon's Sports, & US Games	Bid received from BSN Sports, Passon's Sports, & US Games qualified bid by expiring the bid pricing on May 12, 2015 vs bid specification stating that pricing must be held firm for one year from posting date of award. Awarded stock and custom categories to Allen Sports Center.
		Hat World, Inc. dba Anaconda Sports	Awarded stock and custom categories to Allen Sports Center per Bidder's Preference.
15	CLIFF KEEN - Clothing	Hat World, Inc. dba Anaconda Sports	Awarded stock and custom categories to Allen Sports Center per Bidder's Preference.
		Ball and Shoe Sports Center	Vendor could not provide dealer mark-up verification. Stock and custom categories awarded to Allen Sports Center.
17	CRAMER - Clothing	Ball and Shoe Sports Center	Vendor could not provide dealer mark-up verification. Vendor withdrew Cramer Clothing bid. Awarded stock category to Allen Sports Center.
19	DIAMOND - Equipment	Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best priced awarded to Ball and Shoe Sports Center for stock category.
20	DON ALLESON - Clothing	BSN Sports, Passon's Sports, & US Games	Bid received from BSN Sports, Passon's Sports, & US Games qualified bid by expiring the bid pricing on May 12, 2015 vs bid specification stating that pricing must be held firm for one year from posting date of award. Awarded stock and custom categories to Ball and Shoe Sports Center.
		Allen Sports Center	Awarded stock category to Ball and Shoe Sports Center per tie bid procedure.
		OLC Team Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Ball and Shoe Sports Center for stock and custom categories.
21	DUDLEY SPORTS - Equipment	OLC Team Sports	Awarded stock category to Ball and Shoe Sports Center per tie bid specifications.
		Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Ball and Shoe Sports Center for stock category.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

JUSTIFICATION FOR AWARD TO OTHER THAN APPARENT LOW BIDDER

ITEM	MANUFACTURER	VENDOR	REASON FOR NOT AWARDING
23	EASTON - Equipment	Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Ball and Shoe Sports Center for stock category.
24	FIRST PLACE - Equipment		Reject custom category. No bids received.
26	GILL - Equipment	MFAC	Awarded stock category to Allen Sports Center per Bidder's Preference.
27	GILLMAN - Equipment		Reject item. No bids received.
28	GORILLA GRIP - Equipment		Reject item. No bids received.
32	MACGREGOR - Equipment	BSN Sports, Passon's Sports, & US Games	Reject item. Bid received from BSN Sports, Passon's Sports, & US Games qualified bid by expiring the bid pricing on May 12, 2015 vs bid specification stating that pricing must be held firm for one year from posting date of award. No other bids received.
37	NIKE - Clothing	BSN Sports, Passon's Sports, & US Games	Bid received from BSN Sports, Passon's Sports, & US Games qualified bid by expiring the bid pricing on May 12, 2015 vs bid specification stating that pricing must be held firm for one year from posting date of award. Awarded stock category to Hat World, Inc. dba Anaconda Sports.
38	PORT-A-PIT - Equipment	BSN Sports, Passon's Sports, & US Games	Reject item. Bid received from BSN Sports, Passon's Sports, & US Games qualified bid by expiring the bid pricing on May 12, 2015 vs bid specification stating that pricing must be held firm for one year from posting date of award. No other bids received.
39	PRO DOWN - Equipment	BSN Sports, Passon's Sports, & US Games	Reject item. Bid received from BSN Sports, Passon's Sports, & US Games qualified bid by expiring the bid pricing on May 12, 2015 vs bid specification stating that pricing must be held firm for one year from posting date of award. No other bids received.
40	PRO-LINE Hats		Reject item. No bids received.
42	RAWLINGS - Equipment	BSN Sports, Passon's Sports, & US Games	Bid received from BSN Sports, Passon's Sports, & US Games qualified bid by expiring the bid pricing on May 12, 2015 vs bid specification stating that pricing must be held firm for one year from posting date of award. Awarded stock category to OLC Team Sports.
		Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to OLC Team Sports for stock category.
43	RICHARDSON - Clothing	BSN Sports, Passon's Sports, & US Games	Bid received from BSN Sports, Passon's Sports, & US Games qualified bid by expiring the bid pricing on May 12, 2015 vs bid specification stating that pricing must be held firm for one year from posting date of award. Awarded stock and custom categories to OLC Team Sports.
		Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to OLC Team Sports for stock and custom categories.
47	ROGERS ATHLETIC - Equipment		Reject item. No bids received.
48	ROXY - Hats		Reject item. No bids received.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

JUSTIFICATION FOR AWARD TO OTHER THAN APPARENT LOW BIDDER

ITEM	MANUFACTURER	VENDOR	REASON FOR NOT AWARDING
49	RUSSELL - Clothing	Allen Sports Center	Evaluated MSRP discount vs dealer mark-up. Vendor not an authorized Russell Team Sports customized dealer. Best price awarded to Ball and Shoe Sports Center for stock and custom categories.
		Hat World, Inc. dba Anaconda Sports	Not an authorized Russell brands dealer for Sarasota County. Awarded to Ball and Shoe Sports Center for stock and custom categories.
		OLC Team Sports	Not an authorized Russell brands dealer for Sarasota County. Awarded to Ball and Shoe Sports Center for stock and custom categories.
		Soccer Line Sporting Goods	Vendor was non-responsive to submitting a signed Bidder's Preference Form, per bid specifications.
50	RUSSELL - Equipment	Allen Sports Center	Evaluated MSRP discount vs dealer mark-up. Vendor not an authorized Russell Team Sports customized dealer. Best price awarded to Ball and Shoe Sports Center for stock and custom categories.
		Hat World, Inc. dba Anaconda Sports	Not an authorized Russell brands dealer for Sarasota County. Awarded to Ball and Shoe Sports Center for stock and custom categories.
		OLC Team Sports	Not an authorized Russell brands dealer for Sarasota County. Awarded to Ball and Shoe Sports Center for stock and custom categories.
		Soccer Line Sporting Goods	Vendor was non-responsive to submitting a signed Bidder's Preference Form, per bid specifications.
51	SCHUTT - Clothing	Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Ball and Shoe Sports Center for stock and custom categories.
52	SCHUTT - Equipment	Allen Sports Center	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Ball and Shoe Sports Center for stock and custom categories.
		Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Ball and Shoe Sports Center for stock and custom categories.
		OLC Team Sports	Best price awarded to Ball and Shoe Sports Center for stock and custom categories.
53	SCHUTT - Helmets	Allen Sports Center	Evaluated MSRP discount vs dealer mark-up. Best price awarded to Ball and Shoe Sports Center for stock and custom categories.
		Hat World, Inc. dba Anaconda Sports	Awarded stock and custom categories to Ball and Shoe Sports Center per Bidder's Preference.
57	STAR ZONE - Clothing		Reject item. No bids received.
61	UHL SPORT - Equipment		Reject item. No bids received.
62	UMBRO - Clothing		Reject item. No bids received.
63	UMBRO - Equipment		Reject item. No bids received.
64	UNDER ARMOUR - Clothing	BSN Sports, Passon's Sports, & US Games	Bid received from BSN Sports, Passon's Sports, & US Games qualified bid by expiring the bid pricing on May 12, 2015 vs bid specification stating that pricing must be held firm for one year from posting date of award. Stock and custom categories awarded to Allen Sports Center.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

JUSTIFICATION FOR AWARD TO OTHER THAN APPARENT LOW BIDDER

ITEM	MANUFACTURER	VENDOR	REASON FOR NOT AWARDING
65	UNIVERSAL - Clothing	Hat World, Inc. dba Anaconda Sports	Awarded stock and custom categories to Allen Sports Center per Bidder's Preference.
67	VS ATHLETICS - Clothing		Reject item. No bids received.
68	VS ATHLETICS - Equipment		Reject item. No bids received.
69	WATSON - Equipment		Reject item. No bids received.
70	WILSON - Clothing	Allen Sports Center	Bid items not requested in custom category. Stock category awarded to OLC Team Sports.
		Ball and Shoe Sports Center	Withdrew bid for Wilson category.
71	WILSON - Equipment	Allen Sports Center	Bid items not requested in custom category. Stock category awarded to OLC Team Sports.
		Ball and Shoe Sports Center	Withdrew bid for Wilson category.
		Hat World, Inc. dba Anaconda Sports	Evaluated MSRP discount vs dealer mark-up. Best price awarded to OLC Team Sports for stock category.
	Additional Manufacturer - Ripon Athletic	Hat World, Inc. dba Anaconda Sports	Awarded stock and custom categories to OLC Team Sports per Bidder's Preference.